

RED-BLUE EXERCISE

This is an exercise played in ten rounds. The objective of the exercise is for your team to finish with the highest possible positive score.

On each round you can nominate either **RED** or **BLUE**. Points are then scored as follows:

If team A choose	If team B choose	Team A scores	Team B scores
RED	RED	+3	+3
RED	BLUE	-6	+6
BLUE	RED	+6	-6
BLUE	BLUE	-3	-3

There will be **TEN** rounds. The last two rounds (**9 & 10**) will score double.

You will not know what the other team has nominated on each round until you have made your choice, nor will they know what you have nominated. After both teams have made their choice on each round the facilitator will tell each team what has been nominated and what the scores are.

There will be an opportunity for an *inter-team negotiation*, after round 4 and again after round 8. However a negotiation can only take place at the request of both teams.

REMEMEBER: THE OBJECTIVE IS FOR YOUR TEAM TO FINISH WITH THE HIGHEST POSSIBLE POSITIVE SCORE.

SCORING SHEET

	We played	We scored		They played	They scored
Round 1					
Round 2					
Round 3					
Round 4					
Sub total					
Round 5					
Round 6					
Round 7					
Round 8					
Sub total					
Round 9					
Round 10					
Total					